



Capability Statement



AUSTRALIA CHINA USA

BlueMount Capital Pty Limited ACN 613 235 233
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BlueMount Capital® is one of Australia's leading capital markets and investment banking groups with offices in Sydney, Brisbane, Melbourne, Perth, Los Angeles and Beijing and is fully ASIC licensed.

We are a capital markets and investment banking group with a global network of highly skilled professionals covering every continent. Our valuable relationships give us the capacity to deliver comprehensive solutions for the most sophisticated business requirements and across all asset classes.

Our team are experts in helping you capitalize on changing market conditions. Our directors have extensive experience assisting private and public companies, and sophisticated investors.



Services

BlueMount Capital services clients by providing a unique mix of transaction and advisory services and is coupled with long-term support.

Our team members are highly skilled professionals with global experience and proven track records in mergers and acquisitions, public floats, creating financial and capital management strategies, equity and debt capital financing, asset management and undertaking strategic business development.

We serve predominately private and public companies, and sophisticated investors, with a broad range of capital market services.

Our Capital Solutions Include

- Mergers, Acquisitions and Divestments
- Equity and Debt Capital Raisings
- Private Placements for Pre-IPO, Listed and Unlisted Companies
- ASX and overseas Stock Exchange Listings
- Fund Management
- Management Buy-Outs and Buy-Ins
- Cross Border International Transactions
- Strategic Partnerships and Joint Ventures



BlueMount Capital – Corporate Advisory

BlueMount Corporate Advisory provides across the board corporate advisory and capital raising services that cover the entire transaction cycle.

BlueMount strives to identify beneficial opportunities for its clients and to creatively structure and project manage the transactions which emanate from these opportunities. The primary objective is to create value and wealth for clients, shareholders and investors alike.

BlueMount takes full responsibility for the long-term success of every transaction it is involved in with a view to becoming a long term and trusted advisor. BlueMount is truly independent of any debt, equity, broking or proprietary trading conflicts.

- Corporate and strategic advisory services include:
- Fund Management Solutions
- Financial analysis and business plan preparation to assist with strategy formulation
- Corporate valuations
- Due diligence reports
- Capital raisings – equity, debt and private equity
- Disposals and divestitures – preparation and distribution of a confidential information memorandum to qualified buyers
- IPOs & Back door listings
- Corporate restructuring
- Planning for international expansion
- Joint ventures and strategic alliances
- Access to the international and domestic BlueMount network of clients

BlueMount Capital Selected Current & Recent Transactions

- \$30m+ buy side acquisition finance and corporate advisory for mining services.
- \$21m MBO for Trajan Group Holdings. IPO'd in 2020, MVE now \$435m.
- The listing on the ASX of 6 Chinese and Singaporean companies with combined market capitalisations in excess of \$650m.
- Arranged \$80m private equity facility for Australian listed EV battery materials company for working capital and completion of pilot production and feasibility study.
- International Lead Manager for US\$144m Green Bond issuance and listing of bonds on the Frankfurt Stock Exchange. The Green Bond is part of a US\$400m capital stack of an ASX-listed developer of EV battery materials to build a downstream processing facility. BlueMount Capital is also assisting with the equity component of the fund raising.
- International Lead Manager for US\$250m financing by way of a Sukuk, a Shariah-compliant funding structure. The raising is for a privately owned Bangladeshi conglomerate's Dubai-based operating company. The Sukuk will be listed will be listed on the Frankfurt Stock Exchange. This will be the first Sukuk issued by a Bangladeshi company in international markets.
- \$345m shedding sheep meat genetics and supply chain business.
- \$450m sports and tourism facility at Lake Modewarre, Victoria.
- Capital and debt raise of \$22m for Green Tyre Technologies to expand its plant and processing of waste tyres.
- \$20m sale of a profitable B2B promotions company.
- Senior Living Complexes raising \$6m equity, \$80m debt.
- Commercial Lending raising \$5-10m debt.
- Financial Services / Real Estate looking for \$30m debt facility.



Our Office Contacts

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