



BlueMount Capital® is the Australia, and China member of the International Association of Investment Bankers (IAIB), an exclusive network of investment bankers from America, UK, Europe and Asia.

Capability Statement





BlueMount Capital® is one of Australia's leading capital markets and investment banking groups with offices in Sydney, Brisbane, Melbourne, Perth and Shanghai and is fully ASIC licensed.

We are a capital markets and investment banking group with a global network of highly skilled professionals covering every continent. Our valuable relationships give us the capacity to deliver comprehensive solutions for the most sophisticated business requirements and across all asset classes.

Our team are experts in helping you capitalize on changing market conditions. Our directors have extensive experience assisting private and public companies, and sophisticated investors.



Services

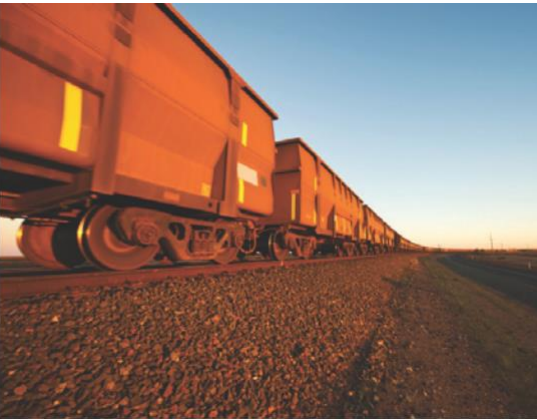
BlueMount Capital services clients by providing a unique mix of transaction and advisory services and is coupled with long-term support.

Our team members are highly skilled professionals with global experience and proven track records in mergers and acquisitions, public floats, creating financial and capital management strategies, equity and debt capital financing, asset management and undertaking strategic business development.

We serve predominately private and public companies, and sophisticated investors, with a broad range of capital market services.

Our Capital Solutions Include

- Mergers, Acquisitions and Divestments
- Equity and Debt Capital Raisings
- Private Placements for Pre-IPO, Listed and Unlisted Companies
- ASX and overseas Stock Exchange Listings
- Fund Management
- Management Buy-Outs and Buy-Ins
- Cross Border International Transactions
- Strategic Partnerships and Joint Ventures



BlueMount Capital – Corporate Advisory

BlueMount Corporate Advisory provides across the board corporate advisory and capital raising services that cover the entire transaction cycle.

BlueMount strives to identify beneficial opportunities for its clients and to creatively structure and project manage the transactions which emanate from these opportunities. The primary objective is to create value and wealth for clients, shareholders and investors alike.

BlueMount takes full responsibility for the long-term success of every transaction it is involved in with a view to becoming a long term and trusted advisor. BlueMount is truly independent of any debt, equity, broking or proprietary trading conflicts.

- Corporate and strategic advisory services include:
- Fund Management Solutions
- Financial analysis and business plan preparation to assist with strategy formulation
- Corporate valuations
- Due diligence reports
- Capital raisings – equity, debt and private equity
- Disposals and divestitures – preparation and distribution of a confidential information memorandum to qualified buyers
- IPOs & Back door listings
- Corporate restructuring
- Planning for international expansion
- Joint ventures and strategic alliances
- Access to the international and domestic BlueMount network of clients

BlueMount Capital Selected Current & Recent Transactions

- \$20m Funds Management facility for a Chinese Australian property group
- \$100m IPO on the ASX for a Chinese fashion industry company
- \$100m IPO on the ASX for a Chinese Education and training company
- \$100m retail managed investment financing in the timber industry
- \$200m wholesale managed investment financing in timber industry
- \$100m commercial financing in automotive industry
- Trade sale for commercial airline
- \$7m commercial financing in IT industry
- \$39m debt raising for specialised manufacturing group
- \$7.5m equity facility for technology company expansion
- Assisted several Hong Kong listed companies with mining asset acquisitions and fund raising
- \$35m sale of Popina Foods Group to ASX listed Freedom Foods Group
- Raised \$500m in senior debt and equity for a variety of distressed real estate deals across the UK and Ireland
- \$35m partial sale of prepared food manufacturer to major PE fund
- Assisted Henry Morgan Limited (ASX: HML) \$15.6m market cap IPO for this Australian listed investment company
- China Dairy Corporation Limited (ASX: CDC) \$300m market cap IPO for this very profitable Chinese company
- iBosses Corporation Limited (ASX: IB8) \$25m market cap IPO for this Singaporean company

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