

## ESSENTIALS

### Unique Investment Proposition

The revolutionary eleXsys® AI supported technology allows 100% renewable energy (solar, battery and other renewable energy resources) to be safely connected to the distribution grid.

A significant increase in the ability to connect commercial solar power to the grid without the need for Capex investment by grid owners, enabling increased economic returns.

### Planet Ark Power group

eleXsys Holdings Ltd.

(ACN 160 907 746)

Australian unlisted public company.

**Founded:** 2012

**Headquarters:** Brisbane, Australia.

**Offices:** Singapore, London. Nth

America

**Industry:** Renewable energy

**Brand:** eleXsys®

**Website:**

<https://planetarkpower.com/>

**Sales Targets:** Renewable Asset Developers, Renewable Asset Funders (e.g. pension funds), Large Urban Energy Consumers, Electricity Retailers, PV & Battery Installers & Manufacturers, REIT's (warehouse-property owners)

**Competition:** Unique world 1st technology with plans to licence globally as a SaaS to the whole renewables value chain

**2020 Sales:** A\$17m

**Capital Raise:** A\$20m

**Valuation:** A\$136m (fully diluted post money)

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## HEADLINES

**Company** Planet Ark Power is a developing business designing and installing commercial solar energy solutions currently pivoting to focus on the commercialisation and global deployment of its unique, patented, AI and IoT eleXsys® technology.

EleXsys® addresses the inefficient upload of renewable energy to the distribution grid and maintains grid stability at times of peak renewable generation.

### Opportunity

- Significant increase in the economic return on commercial renewable energy investments.
- Upload of 100% renewable energy safely to the grid.
- A substantial increase in the upload of commercial solar power to the grid without the need for capex investment by grid owners.
- Installation and operation of EV fast charging avoiding major Capital Expenditure.
- Off-grid microgrids at up to 75% cheaper than diesel consumption.

### Product Features

- Patented, integrated hardware/software solution to transform the Distribution Grid into a safe, more economical, two-way energy network from any commercial clean energy source.
- Voltage fluctuations causing grid instability and subsequent restriction of electricity supply grid by renewable energy are resolved by eleXsys.

### Business Model

- Voltage Management as a Service (VMaaS): provision of eleXsys® to new or existing solar/battery energy storage through a SaaS revenue sharing model.
- Microgrid as a Service (MaaS): rooftop solar and battery services provided under licence to a warehouse owner.
- Battery as a Service (BaaS): lease of stand alone battery energy storage systems to supplement existing renewable energy systems and improve energy costs for customers.

**Target Market** New and existing commercial-industrial rooftop solar farms, and other commercial renewable energy sources.

**Marketing** Establishment of representative commercial projects at strategic global locations.

**Sales** The current sales pipeline includes (but not limited to):

- IKEA South Australia
- The Port of Brisbane
- Queensland Department of Education
- Demonstration microgrids in California, UK, Ireland, Singapore and Philippines.

### Financials

AUD'000	FY 20 (A)	FY 21	FY 22	FY 23
Revenue	17,100	53,100	140,900	358,800
Gross Profit	3,200	16,000	45,800	127,800
Net Profit	(600)	2,100	17,600	61,300

**Use of Capital** Investment will:

- Support execution of the current sales pipeline
- Accelerate global expansion of identified prospects in France, UK, Singapore, Philippines and California
- Generation of new commercial opportunities

**Extraordinary Capital Gain Opportunity with the Queensland Government** Potential for the Qld Gov't to coinvest \$2.5 M and Convertible Note holder to have the call option for 3 years to attain an extra ordinary gain.

**Outlook** Target top 500 global companies for commercial renewable energy deployment using eleXsys® technologies.

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