



Debt Funding Solutions for Businesses

AUSTRALIA CHINA USA

BlueMount Capital (Qld) Pty Ltd ACN 147 942 603 Authorised Representative for AFSL 230680
Ground Floor, Suite A, 201 Leichhardt Street, Spring Hill, Qld 4000, Australia.
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How can we help?

Sourcing a new loan or refinancing existing debt can boost the cash flow and bottom line of your business and help position your company for expansion and growth.

- We are a specialist corporate adviser and arranger, with extensive finance networks, and the knowledge and experience to provide the advice you need to deal with all aspects of your financial arrangements.
- We develop flexible funding strategies and manage implementation ensuring we source the best value package, using bank and non-bank funding sources, to meet your business needs.
- We offer a comprehensive approach to your needs including corporate advisory, capital structure, financial evaluation and company evaluation as well as funding strategies.
- Whether you're looking for working capital, M&A, refinancing, R&D or expansion capital, we can help.

What are our products?

We have an extensive network of counterparties / funders to deliver bank and non-bank funding including:

- Senior
- Mezzanine
- Working Capital
- Acquisition Finance
- Invoice Finance
- Equipment Finance
- R&D loans
- Secured (with property, assets and or invoices) and unsecured

Our confidential counterparties include:

- Banks for senior debt, equipment and trade invoice finance
- Non-banks for senior debt, equipment and trade invoice finance, and including venture debt and mezzanine debt; and,
- Family offices, private debt and debt funds

About us

We want to help business owners prosper and grow, by helping them to develop the appropriate funding strategies, and source and deliver funding solutions.

- BlueMount Capital is a leading mid-tier national corporate finance house in Australia.
- Our experience in capital markets has provided us with extensive local and far-reaching networks of relationships and the expertise needed to provide our clients with the highest level of service and compliance.
- We have a core team with extensive experience in the structuring and provisioning of debt.
- We have a proven history of successful transactions in the area over the last decade, with a deal sizes ranging from \$150k to \$40m from a range of counterparties including both private and ASX listed companies.
- We help prepare the information for the funding documentation (investment teaser, financial model/forecast, use of funds, security and sources of funds).
- We assist with negotiating the loan terms, covenant and security, and can monitor reporting requirements.
- We provide the industry know-how to find the right funding counterparty and negotiate the appropriate covenant and commercial terms.
- Cross border transactions are a speciality.

Our Team



Mark Rainbird
Managing Director

0406 536 016 mark.rainbird@bluemountcapital.com

Mark has more than 30 years' experience in senior executive roles, including Chairman and at board level in private equity, ASX-listed, both government and non-government and unlisted organizations. Mark has extensive experience in capital raising and mergers and acquisitions.



Ken Freer
Chief Operations Officer

0417 400 542 ken.freer@bluemountcapital.com

Ken has over 25 years' experience in fast moving consumer goods with senior roles in general management, sales and marketing having worked for Wellcome Australia, Reckitt & Colman, PepsiCo Foods International (Frito-Lay) and Lion Nathan as Managing Director of Castlemaine Perkins.



Flora Mok
Director M&A

0414 033 188 flora.mok@bluemountcapital.com

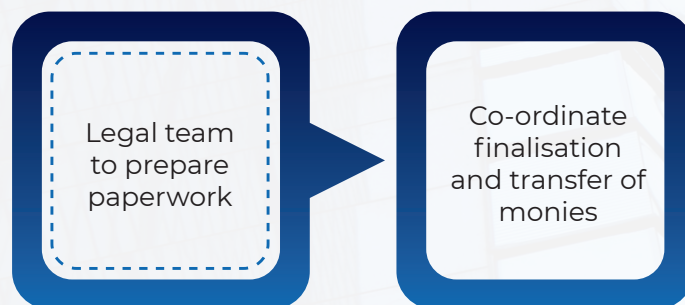
Flora Mok has more than 20 years of professional M&A, tax and accounting experience in Hong Kong, China and Australia. She is a qualified accountant and has proven track record of successfully and efficiently advising on complicated global M&A deals. Flora is a Fellow Member of the Chartered Association of Certified Accountants (UK) and a Member of the Hong Kong Institute of Certified Public Accountants (HK) and CPA Australia.

What are the steps?

Months 1 - 2



Months 3 - 4



Companies we've worked with:

DRILLMAN

 **VELOCITY** PROPERTY GROUP
VISION INTEGRITY LIFESTYLE

QCC connectors & cables


PARTNERS IN PROPERTY
GROUP


Smart Farm
A LIST STUD

ADK Rural

ARQUIS
PROPERTY GROUP

 **aware**

 **EMF**

Funding  **Strategies**


MOBICON
SYSTEMS

smartpay

 **TestLab360**

THE
NANT
Distillery




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